



November 27, 2012

Dear Ethan,

I wanted to take this opportunity to offer my sincerest thanks for all the hard work you and the Verasolve team have done for our firm.

The ongoing seminar series that Verasolve put together have been instrumental in identifying and reaching qualified prospects for our firm. Verasolve was integral in all aspects of managing these seminar events – including developing targeted mailing lists; writing, designing, printing, and mailing the invitations; and menu planning. Verasolve's involvement led to increased event attendance and helped Hardesty Capital Management secure valuable business leads. The Verasolve team's work has integrated seamlessly into our marketing and business development efforts.

The input you provided for assembling and refining our presentation was tremendous. I especially appreciated the feedback you provided to each presenter.

Working with Verasolve was a great experience. I will certainly be reaching out to you for any future business venture needs.

Sincerely,

A handwritten signature in blue ink, appearing to read "Steve Shea". The signature is stylized and fluid.

Steve Shea
President

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